

Swiss Structured Product Industry Report Q1 2023

Quality 9.38 # -0.1%



Executive Summary

Turnover of Swiss structured products of the major SSPA members amounted to CHF 56 bn in Q1 2023

- Total turnover was CHF 18 bn in January and February respectively and CHF 20 bn in March
- In Q1 2023 reverse convertibles generated the highest turnover (CHF 13 bn), followed by capital protection certificates with coupon (CHF 8 bn), and trackers (CHF 5 bn)

Yield enhancement products had the highest turnover share, followed by leverage, capital protection, and participation

- Yield enhancement had the largest turnover share, at 45% in Q1 2023, representing CHF 25 bn; with equity as the preferred asset class (50%) and USD as the main currency (42%); 88% of turnover was not listed and 88% was traded in the primary market
- Leverage products' turnover share amounted to 20%, representing a turnover of CHF 11 bn; with equity as the preferred asset class (82%) and EUR as the main currency (67%); 67% of turnover was listed and 88% was traded in the secondary market
- Capital protection products' turnover share amounted to 16%, representing CHF 9 bn; preferring fixed income (94%) and USD as the main currency (81%); 95% of turnover was not listed and 79% was traded in the primary market
- Participation products' turnover share amounted to 11%, representing CHF 6 bn; with equity as the preferred asset class (78%) and USD as the main currency (52%); 58% of turnover was not listed and 77% was traded in the secondary market

Equity products had the highest turnover of all asset classes in Q1 2023

- The turnover of equity products amounted to CHF 28 bn, followed by foreign exchange (CHF 13 bn), fixed income (CHF 10 bn), other commodities (CHF 2 bn), and asset classes (CHF 2 bn)
- Equities products thereby reached a share of 51%; while foreign exchange, fixed income, commodities and other asset classes products were 23%, 18%, 4% and 4% respectively

Non-listed products had the highest turnover share

- Non-listed products realized a turnover of CHF 40 bn in Q1 2023, which translated to 72% of total turnover
- The turnover share of listed products was 28%, reaching CHF 15 bn

Turnover share of primary exceeded secondary market

• With a turnover of CHF 34 bn in Q1 2023 the primary had a higher turnover than the secondary market (CHF 21 bn), the corresponding turnovers shares were 62% and 38%

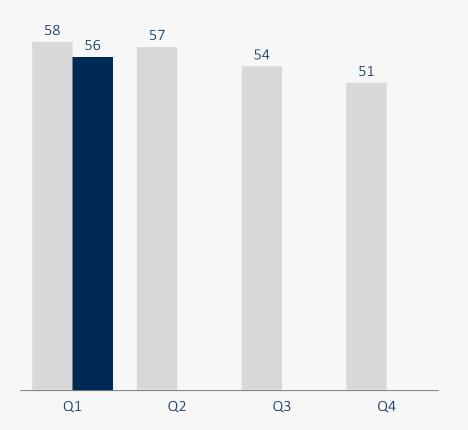
USD denominated products captured the largest share, followed by EUR and CHF products

- In Q1 2023 the total turnover of USD products amounted to CHF 24 bn, representing a turnover share of 42%
- The turnover share of EUR was 32%, corresponding to a total turnover CHF 18 bn
- With a total turnover of CHF 9 bn the CHF accounted for a turnover share of 15%

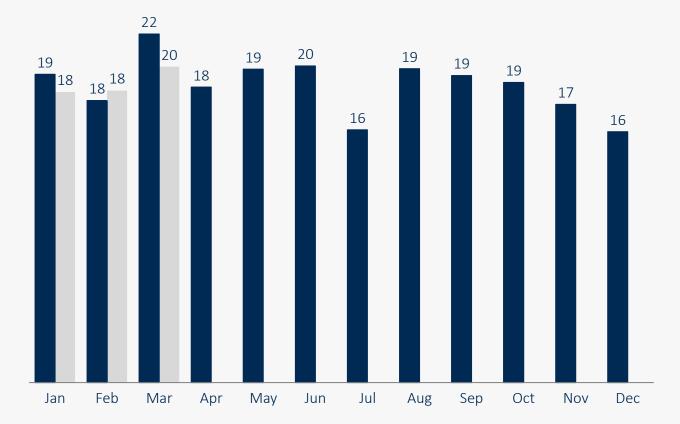
Overall turnover development of structured products in 2022 and 2023

Turnover in respective time frame in CHF bn

Quarterly comparison

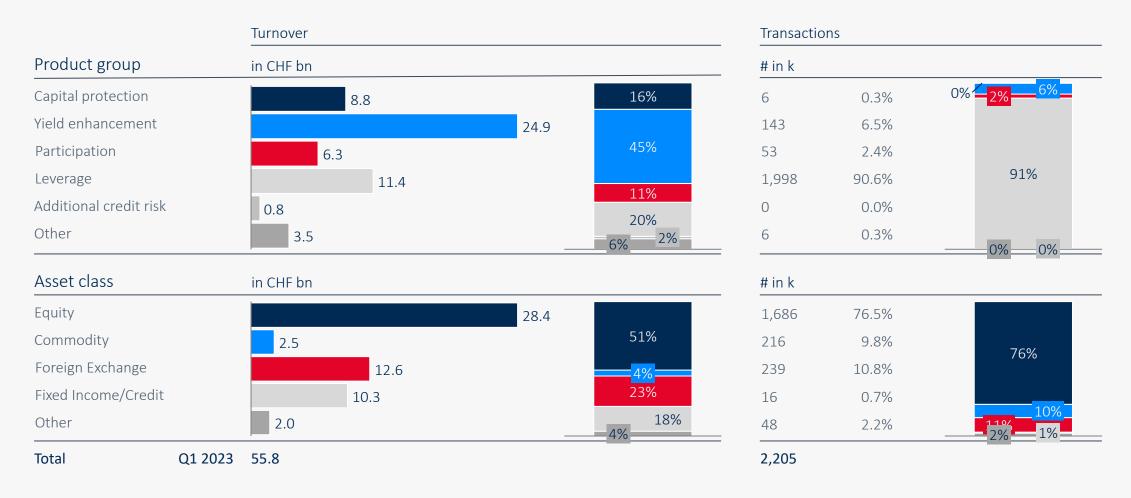




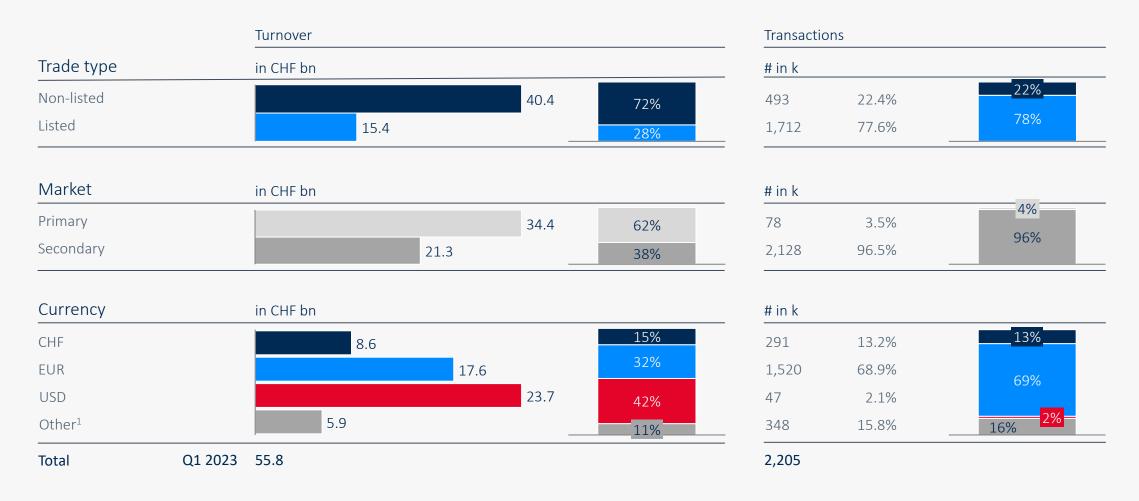


2022 2023

Turnover of structured products in Q1 2023

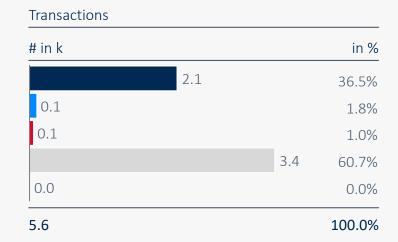


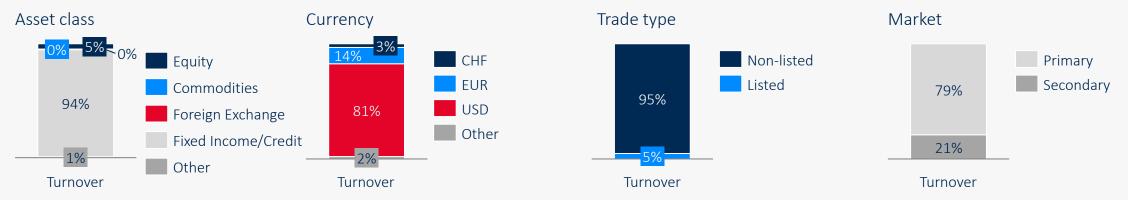
Turnover of structured products in Q1 2023



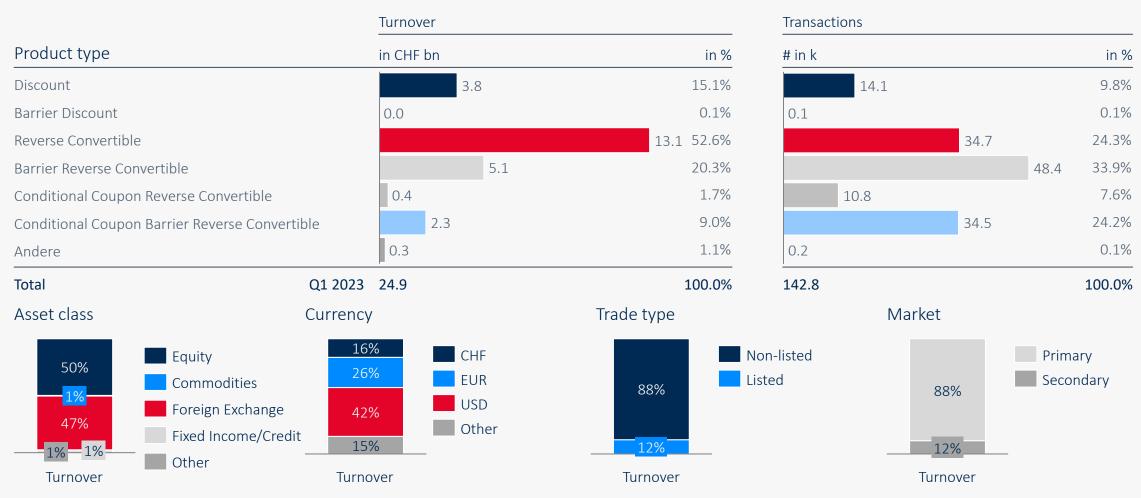
Turnover of capital protection products in Q1 2023

	Turnover	Turnover	
Product type	in CHF br	in %	
Participation	0.3	3.1%	
Barrier	0.1	1.1%	
Twin-Win	0.1	0.6%	
Coupon		8.4 95.3%	
Other	0.0	0.0%	
Total	Q1 2023 8.8	100.0%	

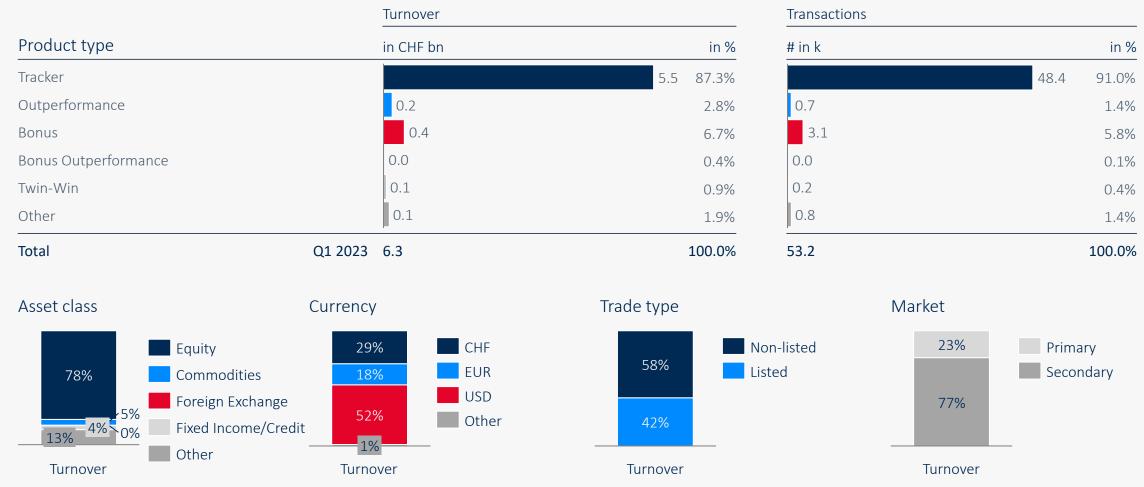




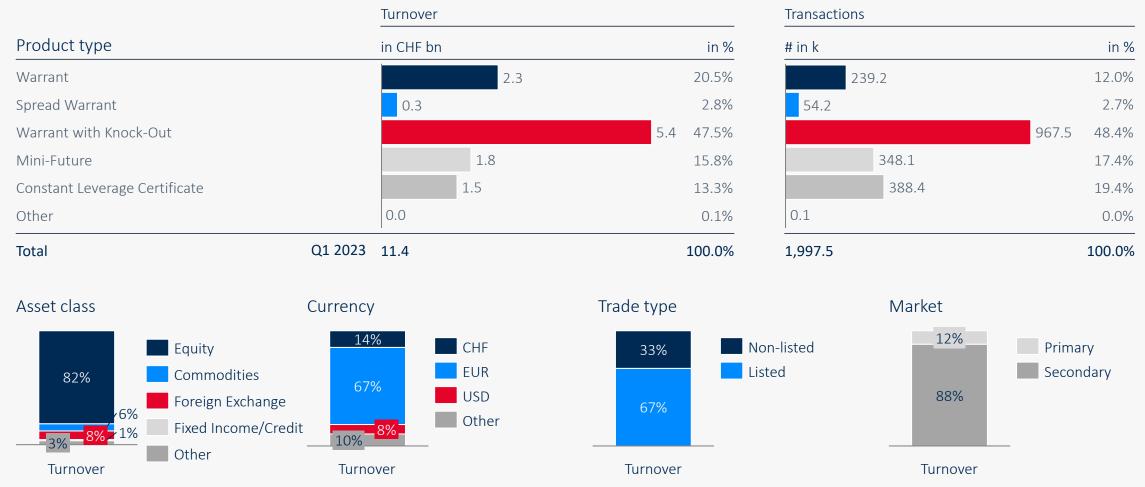
Turnover of yield enhancement products in Q1 2023



Turnover of participation products in Q1 2023

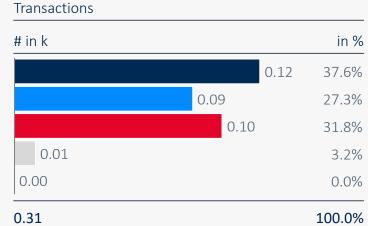


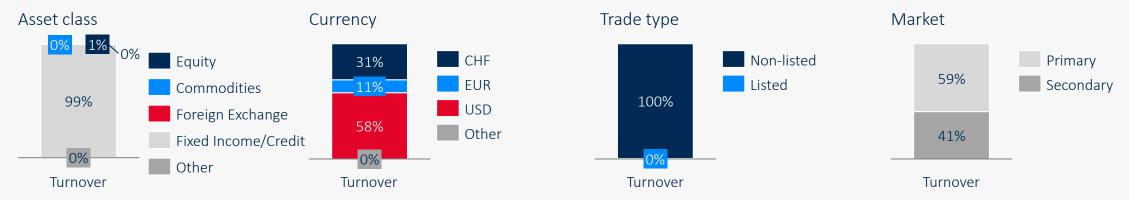
Turnover of leverage products in Q1 2023



Turnover of products with additional credit risk in Q1 2023







Data collection methods and definitions (I/II)

Data collection and verification

Issuers provide data on a monthly basis

Requested data points include

- Product group/product type
- Asset class
- Trade type
- Market
- Investment currency
- Production
- Transactions
- Turnover in investment currency
- Turnover in CHF

Data verification

 Selected data points are verified during the data collection process and checked against historical data

Product groups¹ (I/II)

Capital protection products

- Capital Protection Certificate with Participation (1100)
- Capital Protection Note with Barrier (1130)
- Capital Protection Certificate with Twin Win (1135)
- Capital Protection Certificate with Coupon (1140)

Yield enhancement products

- Discount Certificate (1200)
- Barrier Discount Certificate (1210)
- Reverse Convertible (1220)
- Barrier Reverse Convertible (1230)
- Conditional Coupon Reverse Convertible (1255)
- Conditional Coupon Barrier Reverse Convertible (1260)

Product groups¹ (II/II)

Participation products

- Tracker Certificate (1300)
- Outperformance Certificate (1310)
- Bonus Certificate (1320)
- Bonus Outperformance Certificate (1330)
- Twin Win Certificate (1340)

Leverage products

- Warrant (2100)
- Spread Warrant (2110)
- Warrant with Knock-Out (2200)
- Mini-Future (2210)
- Constant Leverage Certificate (2300)

Products with additional credit risk

- Credit-linked Note (1400)
- Conditional Capital Protection Note with additional credit risk (1410)
- Yield Enhancement Certificate with additional credit risk (1420)
- Participation Certificate with additional credit risk (1430)

Other products

Miscellaneous Certificates (9999)

Data collection methods and definitions (II/II)

Asset class

Equity

Stocks, shares of ownership in publicly held companies

Commodities

Goods traded on a commodity exchange

Foreign Exchange

Foreign exchange

Fixed Income/Credit

• Asset in which real return rates or periodic income is received at regular intervals

Other

• Any other asset class not covered above

Market

Primary

 Product volume of products newly issued on primary market

Secondary

 Product volume of products traded on secondary markets, e.g., stock exchanges

Trade type¹

Listed

Products listed on exchanges

Non-listed

• Products not listed on exchanges

Production

Manufactured in Switzerland

 All or part of the production takes place in Switzerland

Sold in Switzerland

 Transactions by domestic and foreign investors booked in Switzerland

Other

Transactions

 Number of transactions for products engineered or sold in Switzerland during a given month

Turnover

- Volume of all transactions of products engineered or sold in Switzerland
- Origin of customer (i.e., domestic vs. international) not taken into account
- Third party market transactions not considered

Appendix

Issued by

Swiss Structured Products Association SSPA Rämistrasse 4, CH-8024 Zurich, Switzerland www.sspa.ch Contact: peter.keller@sspa.ch Published quarterly

Participating banks

Banque Cantonale Vaudoise **Barclays Capital** Credit Suisse Goldman Sachs Julius Bär Leonteg Raiffeisen Schweiz Société Générale UBS Vontobel

Data as of March 31st, 2023.

Zürcher Kantonalbank

Disclaimer

We cannot guarantee the accuracy of this document, see www.sspa.ch/en/haftungsausschluss-disclaimer/.

We hereby authorize reprints of and quotes with attributions from this document. Boston Consulting Group collected the data and prepared the report.

Disclaimer

The services and materials provided by Boston Consulting Group (BCG) are subject to BCG's Standard Terms (a copy of which is available upon request) or such other agreement as may have been previously executed by BCG. BCG does not provide legal, accounting, or tax advice. The Client is responsible for obtaining independent advice concerning these matters. This advice may affect the guidance given by BCG. Further, BCG has made no undertaking to update these materials after the date hereof, notwithstanding that such information may become outdated or inaccurate.

The materials contained in this presentation are designed for the sole use by the board of directors or senior management of the Client and solely for the limited purposes described in the presentation. The materials shall not be copied or given to any person or entity other than the Client ("Third Party") without the prior written consent of BCG. These materials serve only as the focus for discussion; they are incomplete without the accompanying oral commentary and may not be relied on as a stand-alone document. Further, Third Parties may not, and it is unreasonable for any Third Party to, rely on these materials for any purpose whatsoever. To the fullest extent permitted by law (and except to the extent otherwise agreed in a signed writing by BCG), BCG shall have no liability whatsoever to any Third Party, and any Third Party hereby waives any rights and claims it may have at any time against BCG with regard to the services, this presentation, or other materials, including the accuracy or completeness thereof. Receipt and review of this document shall be deemed agreement with and consideration for the foregoing.

BCG does not provide fairness opinions or valuations of market transactions, and these materials should not be relied on or construed as such. Further, the financial evaluations, projected market and financial information, and conclusions contained in these materials are based upon standard valuation methodologies, are not definitive forecasts, and are not guaranteed by BCG. BCG has used public and/or confidential data and assumptions provided to BCG by the Client. BCG has not independently verified the data and assumptions used in these analyses. Changes in the underlying data or operating assumptions will clearly impact the analyses and conclusions.

